

# Governing for Demand Management Innovations in Germany

Dr Caroline Kuzemko  
Senior Research Fellow, IGov  
University of Exeter  
Ofgem, 17<sup>th</sup> March 2016



New Thinking For Energy



# Presentation in Sum

- This work part of the IGov project:
  - Based on IGov working paper:  
<http://projects.exeter.ac.uk/igov/working-paper-governing-for-demand-management-innovations-in-germany/>
- Demand management defined
- Overview of demand/flexibility in Germany
- Overview of German transition governance
- Demand policies, issues and potential solutions:
  - Energy Efficiency
  - Distributed energy
  - Demand side response/flexibility
- What can we take from this?

# Demand Management Defined

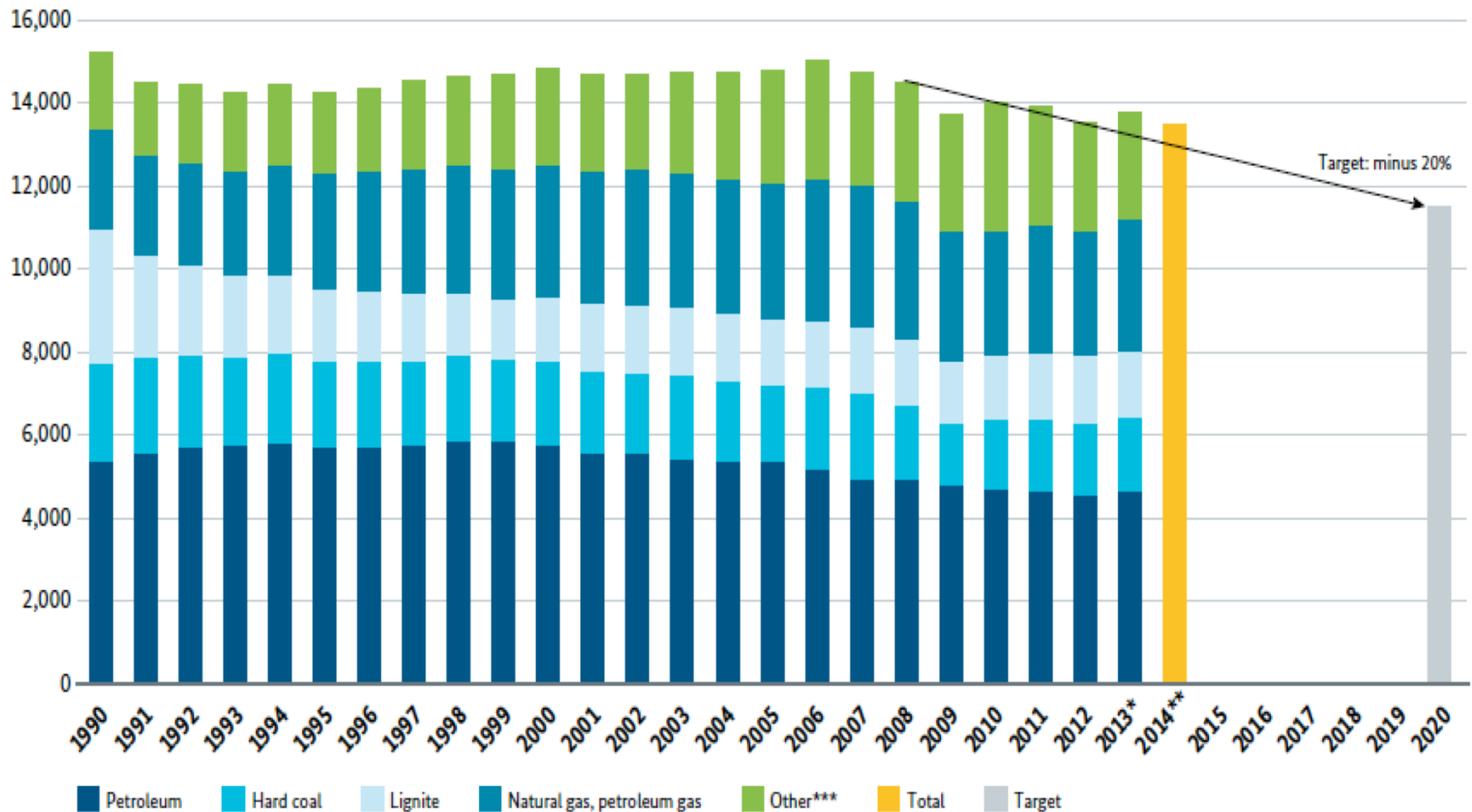
- D3: Distributed Energy; Demand Side Response (DSR); Energy Efficiency: DECC 2014; Ofgem 2015
- Characteristics of a demand oriented system:
  - A distributed energy system, preferably with high rates of citizen and/or community participation
  - Flexibility of demand (and supply)
  - New business models that enable demand response, efficiency and flexibility (energy services)
  - Smart, energy efficient and interconnected networks
  - Open availability of *relevant market data*
  - Storage

# German Demand Overview

- Germany ranks highly (no. 1 American Council for an Energy Efficient Economy's 2014 benchmark)
- Primary energy consumption fell 9% from 2008 to 2014 (adjusted 7%)
- Electricity demand has fallen versus 2008, whilst economy has grown (delinking)
- Electricity is 25%, heat 47% of energy consumed
- DSR: in 2013 about 3% of demand was flexible (whilst estimates are that over 50% could be flexible)
- Distributed:
  - 46% renewables owned by citizens; 41% investor groups, 12.5% Big 4
  - 1.5m + households with rooftop solar

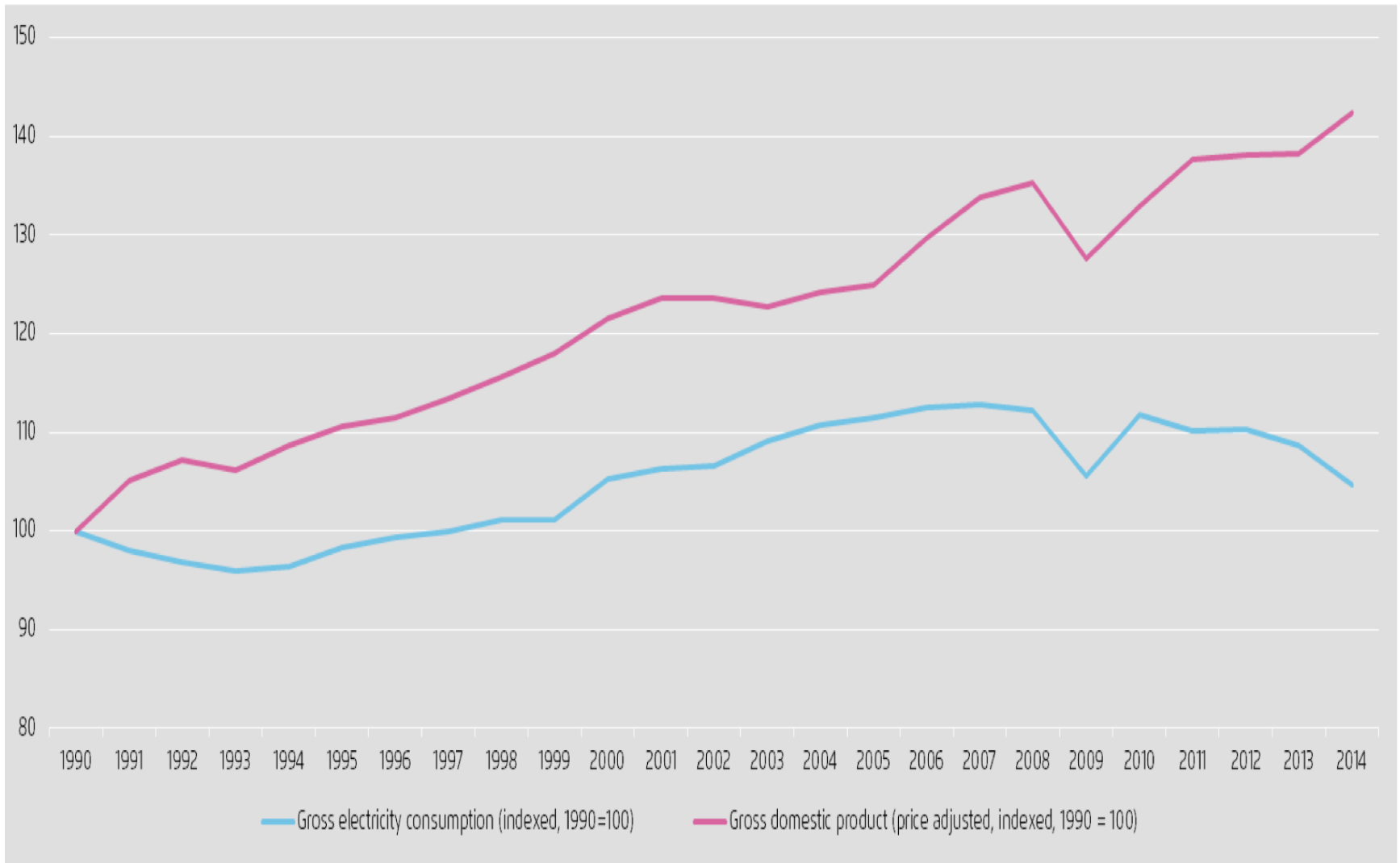
# Development of primary energy consumption by energy source

## Adjusted (for temperature) figures in petajoules (PJ)

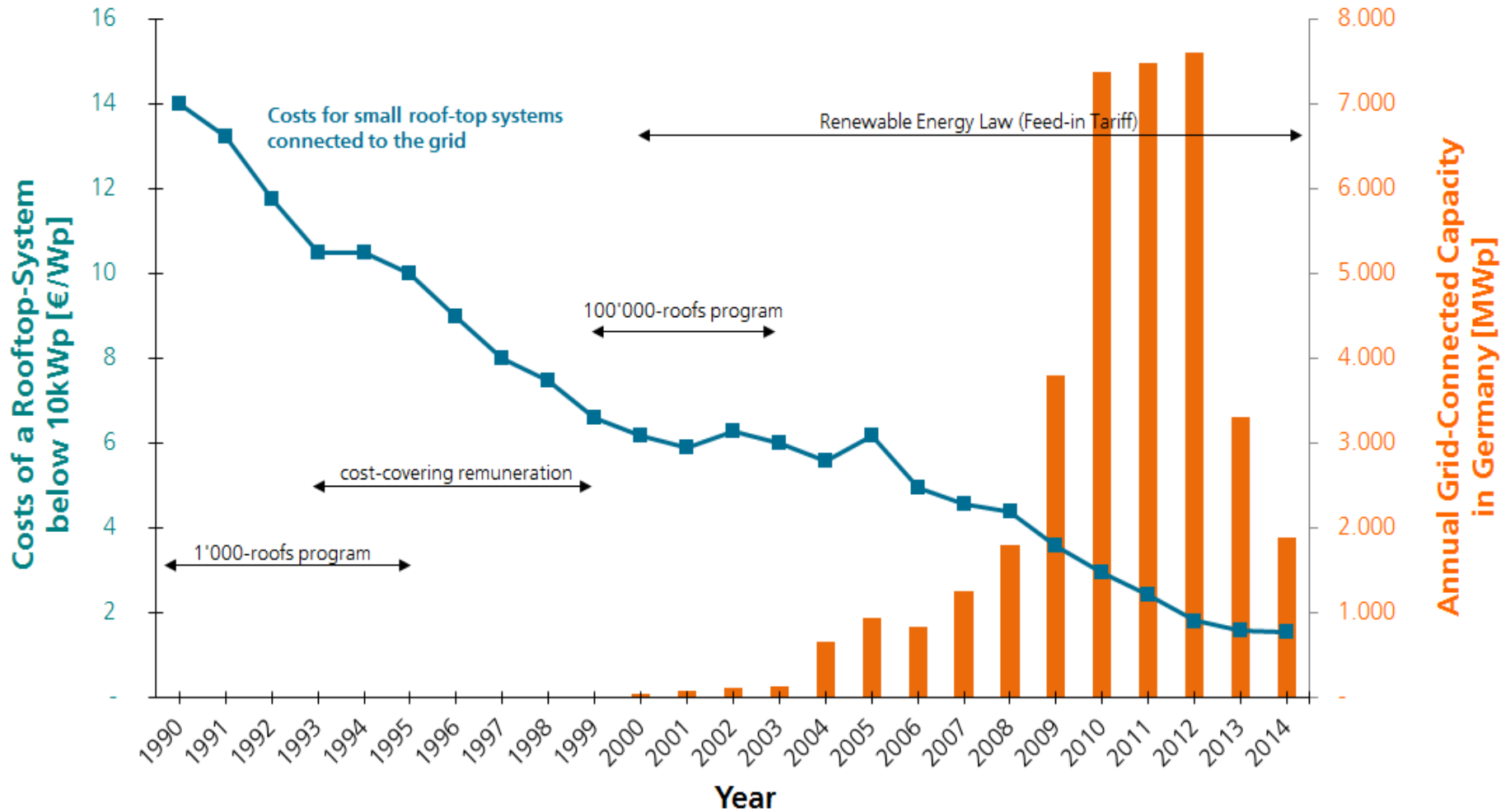


\* Provisional \*\*First estimate \*\*\*Renewable, nuclear energy, other

# Indexed economic growth and electricity usage (1990 = 100)



# Evolution of cost of rooftop PV systems: Germany



# German Transition Governance: Overview

- Political System:
  - Social market economy, goal oriented governance
  - Popular support for environment/anti-nuclear
  - Proportional representation: Greens (Red-Green Coalition 1998 to 2005)
  - Federal system: distributed power (16 Länder)
- Current government SPD/CDU/CSU: more focus on economic costs, energy to Economic Ministry (BMWi)
- Distributed energy system: municipals dominated
- 2000: Erneuerbare-Energien Gesetz (EEG)
- Energiewende 2011:
  - Nuclear phase-out: implications for RES
- Electricity Market Reform *White Paper* (EOM 2.0)



# Momentum for Improved Demand Strategy

- Supply oriented transition so far...
  - Nuclear phase out, coal now
  - Growth in RES, requirement for demand flexibility
- *But – no capacity market for flexible supply*
- *Estimates miss 2020 Energiewende demand targets*

**Table 1: Key German Energiewende Targets**

		2020	2025	2030	2035	2040	2050
Greenhouse gas emissions	Reduction of GHG emissions compared to 1990 levels	-40%		-55%		-70%	-80 to -95%
Nuclear	Phased shut down of all nuclear power plants by 2022	11 by 2015	Rest 2022				
Renewable Energies	Share in final energy consumption	18%		30%		45%	Min 60%
	Share in gross electricity consumption		40 to 45%		55 to 60%		Min 80%
Energy efficiency	Reduction of primary energy consumption compared to 2008	-20%					-50%
	Reduction of gross electricity consumption compared to 2008	-10%					-25%

# Energy Efficiency Policies

- National Action Plan Energy Efficiency (NAPE): 30 mt CO2
- Households/buildings:
  - Renovate remaining stock by 2050 (2% per annum)
  - Strict standards for new builds (zero carbon)
  - *Loans (.5 to 1%) and grants via KfW **€2bn available p.a.:** 4.1m homes and 2,900 non-residential retrofitted over 10 years*
- Commercial/Industry:
  - Subsidies for upgrading technology & equipment
  - Mandatory energy efficiency audits every 4 years
  - Energy Efficiency Networks Initiative (500)
- ESCo's: established market – 500-550 in operation
- *Industrial policy: promoting 'green' technologies, establishing efficiency supply chains, skills/training, employment*

# German Energy Efficiency Policies (Type and Sector)

	Regulatory instruments	Policy support	Economic instruments	Information and education	Voluntary approaches	RD&D
Cross-sectoral	GREEN	GREEN	DARK GREEN	GREEN	WHITE	DARK GREEN
Energy utilities	GREEN	GREEN	GREEN	GREEN	WHITE	GREEN
Industry	DARK GREEN	GREEN	DARK GREEN	DARK GREEN	GREEN	DARK GREEN
Existing buildings	DARK GREEN	GREEN	DARK GREEN	DARK GREEN	WHITE	DARK GREEN
New buildings	DARK GREEN	GREEN	DARK GREEN	GREEN	WHITE	GREEN
Appliances	DARK GREEN	GREEN	GREEN	DARK GREEN	WHITE	GREEN
Lighting	GREEN	GREEN	GREEN	GREEN	WHITE	GREEN
Transport	DARK GREEN	GREEN	DARK GREEN	DARK GREEN	WHITE	DARK GREEN

**DARK GREEN** = Several relevant policies are in place. **GREEN** = At least one relevant policy is in place. **WHITE** = No relevant policies have been identified in EE PAMS.

# Issues and Emerging Solutions

- Main fear is *missing 2020 target of -20%* primary energy consumption versus 2008 (est.s no include NAPE)
- NAPE delays: not all policies implemented
- 1Q16: *Green Book for Energy Efficiency*: comprehensive strategy for long-term demand reduction
- EOM 2.0 White Paper:
  - Considering greater coordination between incentives for efficiency and flexibility and in energy market design
  - Power to Heat: assumption that heat pumps powered by ambient heat and renewables run at 340% efficiency
  - Power to Mobility: assumption that electric transport to run at 80% efficiency compared to 25-40% combustion engine
  - NRM 11: recharging points, BMWi €2bn incentive scheme for greater electric mobility

# Distributed Energy (Civic Participation)

- 2000 EEG – design for distributed system:
  - Create a reliable mass market, lower transmission losses, more efficient use power/heat and civic participation, *distribute benefits and embed the transition*
  - *FiT: low risk (lowest cost of capital for RES in Europe); and priority access for RES*
  - *Subsidies for storage: focus on small-scale (PV)*
- Finance: KfW, Landesbanken, Bürgschaftsbanken
- BUT:
  - EEG charges: €23bn distributed through bills (taxes, grid)
  - 10% of consumers have exemptions (regressive distrib.)
  - Average family faced 70% rise power prices 1998-2015: EEG 20% of tariff (whilst wholesale prices fall)
  - Less as % disposable income (low in Europe) and welfare

# Governance Changes and Implications

- EEG 2014:
  - Annual corridors (min and max) for each RES
  - Direct marketing (CfDs) for plants over 100kW (2014-17)
  - 2017: auctions for RES generation (over 150kW (PV))
  - Reduction in exemptions for industry/self-consumption
- New large-scale projects: Offshore wind (compromise with Big 4); North-South transmission
- Implications for distributed energy?:
  - Medium plants face more market risk, assume greater system responsibility, and must pre-qualify at auctions
  - Effects on cost of capital (higher risk)
  - Big investments in large-scale generation/transmission focuses transition resources away from small scale projects

# Local markets?

- Pockets of innovation: 6 E-Energy projects (IT)
- Re-municipalisation – water, power, gas + (Hamburg)
- Innovative suppliers:
  - Lichtblick: virtual power plants (Swarm Energy Concept)
  - Grundgrün: regional business model/guarantee of origin
- Obstacles:
  - Regulation behind advances – new framework needed
  - Lack of locational pricing and balancing
  - Large-scale storage would enable, but *not a focus*
  - DSOs:
    - Fragmented market (900), small companies: 90% less than 100,000
    - Lack of transparency re: costs and regulated revenue too high?
    - Not sufficiently incentivised to become ‘smart’ (digitalisation, forecasting) = the ‘intelligence gap’ - BNetzA addressing now

# Demand Side Response

- Flexibility as the new paradigm of Energiewende?
  - Intermittent generation forces more focus on demand flexibility, and flexibility cheaper than new generation
  - Interconnection solves some issues around intermittency
  - But.. no clear regulatory framework for DSR (or aggregation)
- Ancillary Services Markets
  - Mainly large industrial plants and pumped storage active
  - Rules as barriers: bid size, product interval, pre-qualification; and grid fees apply to flexible load but not generation

**Table 2: Auctioning Rules on Reserve Markets**

Reserve	Frequency of action	Product duration	Minimum bid size	Pooling
Minute/Tertiary	Each working day	4 hours	5 MW	Yes
Secondary	Weekly	High (8am to 8pm) Low (8pm to 8am) Sat/Sun: all day	5 MW	Yes
Primary	Weekly	1 Week	1 MW	Yes

Source: BMWi 2015e: 65



# DSR – Emerging Governance

- EOM 2.0 White Paper:
  - Propose improved price signals for flexibility: extend short-term trading so that trades close nearer to delivery time
  - Secondary balancing and minute reserve should be tendered every day, and new short-term b/s market?
  - Proposal that Minute Reserve product block should be reduced from 4 hours to hourly blocks
  - Examine possibility for a situation based balancing capacity bidding process (relate to wind/solar generation)
  - Change incentives for industrial consumers to use more (i.e. over 7,000 hours load factor and over 10GWh p.a. = exemptions from fees/surcharges/tax)
  - Registered meter customers should be charged per hour according to wholesale price, improve visibility/flexibility

# Aggregation of Flexible Load

- Aggregators just 'at the door' in Germany
- *Minute, Secondary, Primary* markets: pooling of loads
- Entelios AG, Lichtblick, Next Kraftwerke, Grundgrün, ESCOs: utilising latest IT and communications systems
- Issues:
  - Role of aggregator not recognised in law/no framework
  - Requirement to act as balancing group manager and to sign multiple bi-lateral contracts (suppliers, generators, DSOs +)
  - Absence of real time data
- Solutions:
  - EOM 2.0: suggests clarifying rules for aggregation of load, and simplifying access rules to balancing markets
  - Replace multiple bi-lateral contracts with standardised contract
  - Provide services without being a balancing group manager?

# Take Away Points

- *Detailed targets* provide long-term vision beyond emissions, direction for policymakers, and drive policy changes: governance for transition as iterative process
- *Transition as opportunity*: green industry, supply chain skill
- *Citizens and transition*: distributed benefits enable deeper embedding of changes - but also protect vulnerable
- *Risk matters for inclusive change*: FiT enabled low risk RES markets and low cost of capital; accessible finance
- Technological and business model innovations *ahead of regulations*
- Emerging recognition of need to *link efficiency and flexibility solutions*, incentives and market designs

# Introduction to IGov

- Innovation and Governance for a Sustainable, Secure and Affordable Economy – 4 years, 5 person team
- Complex inter-actions: governance and innovations
- Governance: objectives, policies, rules and incentives, as well as the political and institutional context
- Governance matters for innovation:
  - Pace and type: who loses, benefits and compensation
  - Governance can act to enable and to constrain innovation
  - Governance as providing direction and leadership
- International comparisons:
  - US (California, Texas, New York)
  - Denmark
  - *Germany*